



# Kasemsan Pornphanitchai

## SALES REPRESENTATIVE

I'm extremely motivated to constantly develop my ability and grow professionally. I am confident in my skill to come up with interesting ideas and to develop the organization. Moreover I am able to achieves sales target or more than the company required

## Contact

### Phone

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### Email

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### Address

2/61 CONDO SOCIO  
INTRAMARA 4 PHAYATHAI  
BANGKOK 10400

## Education

2015

CIVIL AVAITION TRAINING  
CENTER  
AIRPORT MANAGEMENT

2008

JOSEPH UPATHAM SCHOOL  
KINGDERGARTEN - HIGH SCHOOL

## Language

- THAI
- ENGLISH (MODERATE)

## Experience

○ 2024

THAI GAUZE

### BUSSINESS DEVELOPMENT

Responsibility in Bangkok: Almost all the company intends to launch new products, surgical gown, and surgical drape, take care of old customers, and attract new customers to reach or exceed the goals set by the company. Collect information on competitors' products and use the information to develop products better than competitors.

○ 2021 - 2023

Cordoma International

### SENIOR SALES REPRESENTATIVE

Responsibility BKK & Korat's Provincial Administrative Organization, as well as the Subdistrict Administrative Organization. My product focuses on physical therapy equipment project and protective equipment (such as PPE, isolation gown, CPE gown, PE gown boot cover, shoes cover, surgical cap, and surgical mask) to reach targets every year. Moreover, I can present and demonstrate the product by myself, including the end process of delivering the product.

○ 2019 - 2021

SURGIPLUS

### SALES REPRESENTATIVE

RESPONSIBILITY IN BKK (FOCUS ON RAMA AND RAJAVITHI + HYBRID EASTERN), MY PRODUCT IS DRAPE AND GOWN USED IN OPERATING ROOMS, WHICH ESTABLISHES MY RELATIONSHIPS WITH HEADS, STAFF, PURCHASERS, AND SUPPLIERS. I CAN HANDLE PRODUCT DEMONSTRATION AND ACHIEVE SALES TARGETS EVERY MONTH (CONSUMABLE PRODUCT).

## SKILL

- COMPUTER SKILL : MICROSOFT
- DRIVING SKILL
- COMMUNICATION SKILL : ABLE TO COMPROMISE AND NEGOTIATION
- PROJECT MANAGEMENT:WHETHER GOVERNMENT HOSPITAL OR PRIVATE HOSPITAL