



SIWAT TUNTACHON

RESEARCHER , RESEARCH AND DEVELOPMENT

PROFILE

Seasoned Research with 5 years of experience in Research and Development at Great Glove (Thailand) with production capacity 170MPCS/Month. Specialized in innovating new products, process parameters and product improvement for cost-saving initiatives.

In addition, I worked as executive sales at Lalizas Thailand, a company that produces over 10,000 products and exports marine equipment to over 130 countries.

WORK EXPERIENCES

Lalizas Thailand

SEP 2023 - PRESENT

Sales & Marketing Executive

- Sourced and communicated with new client to increase sales volume and revenue, **achieving THB1,000,000 sales goals.**
- Analyzed and resolved complex and sensitive inquiries and complaints from the client.
- Supported and answered clients' queries about Lalizas product specifications and uses in a professional manner.
- Prepared and ensuring the quotations are submitted to clients on time with negotiated contracts and closed agreements.
- Tracked marketing performance and return on investment and prepared weekly or monthly reports for CEO's review.
- Conducted research on competitors' products and services

Great Glove Thailand

JUN 2018 - AUG 2023

Researcher (Research and development)

- Conducted research on new ideas and projects improving product quality and manufacturing process parameters at least **4 cases** studied per year.
- Sourced and studied new raw ingredients or chemicals, achieving product improvements and **cost-savings of THB200,000 per month.**
- Researched and **developed new products** as per customer requirement.
- Collaborated with the manufacturing team on project planning and managed on-site project evaluations, ensuring stability before launch through rigorous trial and error in the production line.
- Analyzed project results, creating action plans with manufacturing and all relevant parties to address issues.
- Prepared and summarized project reports and documentation ensuring to be achieved as objective.
- Assisted manufacturing team in troubleshooting product quality issues, ensuring adherence to standards.
- Provided technical knowledges such as experimental results, research methodologies to manufacturing, quality control and assurance and laboratory department.

Thai Bridgestone (Nong Khae)

MAY 2017 - JUL 2017
Internship

Technical Engineer (Production)

- Study the tire manufacturing process, inspect raw materials and production methods, and test the quality of tires to ensure the final products are efficient and effective.

CONTACT

☎ +66 857864571

✉ Siwat.tuntachon@gmail.com

📍 Pinto Mansion 211/298
TawanPlace Village, Moo 5,
Si Sunthon, Thalang, Phuket 83110

EDUCATION

August 2014 - May 2018

PRINCE OF SONGKLA UNIVERSITY

- **Bachelor of Science,**
Polymer Science GPA 3.19

PROJECT WORK ON:

"Effect of Kaolin content and sonication on the properties of wheat gluten composites" (published on ScienceDirect journals in 2019)

PERSONAL SKILLS

- Computer: Good command of Microsoft Office
- **Experienced with Glove, Latex and Rubber tire processes**
- Project management
- Eager to learn new things
- Teamwork and Coordinating

LANGUAGES

- Thai: Native
- English: Intermediate CEFR- B2

TRAINING

- Ready to lead (Soft logic center company)
- Safety officer for Supervisor level (Southern Safety)
- BRC Global Standards
- 5S and Kaizen for work improve